

KEEPING YOU POSTED

On all the latest Bargain Booze news.

2ND JUNE 2023

Halloween & Christmas 2023 Presell

The 2023 Halloween & Christmas Presell is NOW LIVE! You should have received your physical brochures from our POS Provider, ThinkPrint. If not, click on the image below to view a digital copy of the presell brochure.



When you are ready to place your order, speak with your BDM and they will work with you to submit your order.

Logistics Update

With the picked and delivered volumes increasing by c27% it has been difficult to service stores on their planned delivery day. The list of stores rolling into the weekend has already been communicated and all stores have been contacted regarding when they will get their Friday delivery.

70% of the scheduled deliveries for Monday 5th June will be rolled into Tuesday with a prediction that this will continue for the first part of the week, we are working hard to pull deliveries back to normal scheduled delivery days as the week goes on, volumes permitting.

Rest assured that there are NO plans to cancel any deliveries.

Replacement Codes - w/c 08.05.2023

Due to the numerous replacement codes going through the business at the moment, please see below the attached list which advises of new codes coming into play. If you need any further information do not hesitate to contact Buying Admin.

Replacement Codes

We will be trialling sending till messages to stores between Friday-Monday for the next four weeks. These till messages will contain all of the new pack/code changes for the upcoming week.

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Credit Update

Bestway Retail Payments

We have sent payment claims for Bestway Retail Ltd. Due today, 2nd June 2023. These include any invoice with a due date of 2nd June 2023, like DTS invoices/credits, franchise fee invoices etc.

Product Queries

Just a reminder, if you have any queries that either the Buying Admin Team or the Retail Support Team need to investigate, please ensure that the following information is provided to ensure a quick response from the team:

⇒ **Product Code**

⇒ **Product Description**

⇒ **Product Barcode**

Can these please be sent to the Service Desk or quoted when you call Retail Support as opposed to being sent on WhatsApp.

Thank you.

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Logistical Changes FAQs

No-Order Charge

Q1. If I'm not going to be able to place an order on a given day/week, will I still be charged?

Yes, the charges will still apply; these can be mitigated by placing your order earlier than your cut-off day or using retail connect if you will be away from your store.

Q2. I'm unable to place my order due to my attendance being needed elsewhere at the request of the Bargain Booze Head Office. Will I still be charged not placing an order?

Please try and mitigate the issues by placing your order earlier than your cut-off day or using retail connect. If this isn't workable, please discuss it with your BDM, who will confirm if the fee can be waived.

Deliveries

Q1. If you fail to arrive with my delivery on the correct delivery day, will I be compensated?

The Logistics Team have various backup plans in place to mitigate the risk of missing deliver days; however, on occasion, this may happen. There will not be an option for compensation in these instances.

Q2. Will we be charged for not placing an order if our delivery has been rolled by more than one day?

We will monitor by exception, and where this has occurred, you will not be charged for not ordering.

Q3. Will I be provided with a one-hour delivery window?

One the day of placing your order, you will be provided with a 2-hour delivery window which should be in line with the existing 4-hour delivery window.

Q4. If my delivery arrives outside of the agreed 4-hour delivery window, will we waive the handball charge?

Yes, this will be waived.

Delivery Days

Q1. If I reduce my delivery days down, will I be given the opportunity to increase them for seasonal periods?

Yes, we will contact you ahead of Christmas to see if you require another delivery day, for any other seasonal peaks, please discuss your requirements with your BDM.

Q2. Will my delivery days change?

It is likely that we will need to review the routing due to the logistics changes; if your delivery is going to change, we will provide you with plenty of notice before anything happens.

Minimum Order Quantity

Q1. Are the 160 cases excluding Tobacco and Chilled based on ordered or delivered volume?

The 160 minimum order quantity is based on your ordered volume.

Media

Q1. If I move to drop & drive, will my delivery be on pallets or cages?

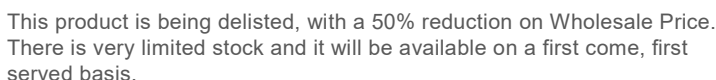
The delivery media will continue as it currently is.

Pallet Deals

Q1. Will I still get free handling for pallet deals?

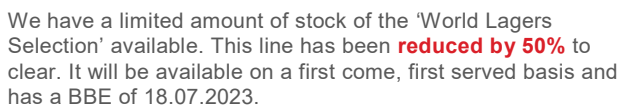
We intend to still offer free handling for bulk presells as and when they are made available to us.

Exeter & Northampton DEPOT: Bavaria 0% 4pk



Code	Description	Old Wholesale Price	New Wholesale Price	17 TOTAL CASES AVAILABLE
8766	Bavaria 0% 4pk	£12.60	£6.30	

Lymedale Park & Northampton DEPOT: World Lagers Selection



We currently have 2 cases remaining in the Northampton Depot, and 23 cases remaining in the Lymedale Park Depot.

Code	Description	Wholesale	T1 / T3 / WR	T1 / T3 / WR	Wales	Wales
12725	World Lagers Selection	£11.38	£2.99	22%	£3.09	24%

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LIVE Product Availability Reports & Depot Range

See below the latest product availability updates on the highest volume lines that were shorted, by depot along with a resolution (if known). Click the buttons below to view respective depot OOS report:

Bargain Booze
OUT OF STOCK REPORTS

EXETER
BARGAIN BOOZE

LYMEDALE PARK
BARGAIN BOOZE

NORTHAMPTON
BARGAIN BOOZE

NORTHAMPTON
WINE RACK

These reports are updated regularly, we advise you save the relevant link for your store down so that you can keep up to speed with all the latest availability news - these links do not change week-to-week so you can use any edition of Keeping You Posted to access the latest updates.



New Product Set-Up Procedure

We have recently seen an increase in anomalies with codes being set up incorrectly at store level, in order to assist you, we have attached a copy of the procedure on how to correctly create a new product on the till.

[New Product Set-Up Procedure](#)

P6 2023 Documentation

Bargain Booze
P06 2023

See below the Implementation Guides, PAL documents, Finishing Lists, and Changeover Comms for P6 2023. Click on the buttons below to download the respective documentation for review.

Implementation Guides

P6 Implementation Guide - Bargain Booze	P6 Implementation Guide - Wine Rack
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PAL Documents

Tier 1 PAL	Tier 3 PAL	Tier 1 Wales PAL	Wine Rack PAL
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Finishing Lists

P6 POS Finishing List	P6 Till Label Finishing List	P6 Wine Rack Finishing List
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Changeover Comms

P6 Changeover Comms	P6 Changeover - Additional Queries
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P6 2023: Hammonds Order Form

Please see below the Hammonds Order Form which must be used when placing an order with Hammonds. Remember that only the products on the Order Form can be ordered.

If there are any products that you believe are missing from our Hammonds range, please contact
Gemma.Addison@bestwayretail.co.uk OR
Joshua.Hetherington@bestwayretail.co.uk to request Spirits OR Champagne to be added, respectively.

Please be aware that there have been a significant number of price increases across the board from spirits suppliers through to Hammonds.

Hammonds Order Form

You will see a number of lines have been delisted and sit crossed out at the bottom of the Order Form for your information ONLY. These are not to be ordered. The delists are either due to Hammonds delisting this brand out of their portfolio or the level of increase put through would result in our pricing being too far out vs. the market.

P6 2023: Wholesale Price Tracking

As you are aware, we have committed to tracking wholesale pricing at the start of each promotional period across our top 100 best-selling products including tobacco vs. the wholesale market.

All pricing is being tracked inclusive of promotional retros, franchisee rebates and delivery charges.

P6 Results

Using averages store sales per product per week, Bargain Booze are currently in 1st position.

Rank	Wholesaler	Total Wholesale after Rebates
1st	Bargain Booze	£26,027
2nd	Parfett's	£26,195
3rd	Booker	£26,397

Based on our pricing position outlined above there will be no changes in pricing this week.

We will continue to review pricing at the start of each period to ensure we remain competitive.

Thatcher's Vintage - BB816226: Change to ABV



Please be aware that Thatcher's Vintage Cider will be changing from an ABV of 7.4% to 8.3% in P6.

As a result, in T1 England the individual retail price will be increasing from £2.49 to £2.59, however the multibuy deal will be maintained at '3 for £6'.

In T3 England the individual retail price will be increasing from £2.75 to £2.89, however the multibuy deal will be maintained at '3 for £6.50'.

Wales - Important Change to MUP

In Wales due to the increase in ABV and MUP we cannot maintain the multibuy deal.

Please ensure this new variant is removed from the '3 for £6' deal to ensure you are trading legally.



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P6 2023 Deals

Bargain Booze
P06 2023

See below the latest deals & products to go after in P6 2023.

Happy Father's Day
18 JUNE

ONLY £28.99
Case Size of 6
WSP: £136.14

Don Papa Rum 70cl
BB815309

ONLY £15.99
Case Size of 12
WSP: £161.88

Bumbu Rum 35cl
BB815301

ONLY £17.99
Case Size of 6
WSP: £89.34

Glen Moray Malt Whisky 70cl
5833

ONLY £20.99
Case Size of 6
WSP: £109.74

The Busker Triple Cask Smooth Blend Whiskey 70cl
13237

ONLY £25.99
Case Size of 6
WSP: £149.94

Gentleman Jack 70cl
12566

ONLY £18.99
Case Size of 6
WSP: £94.86

Jack Daniel's PMP £21.99 70cl
13461

Jack Daniel's Fire PMP £21.99 70cl
13250

Jack Daniel's Tennessee Honey PMP £21.99 70cl
12087

Jack Daniel's Tennessee Apple PMP £21.99 70cl
12088

Father's Day Ideas: Spirit Gifting - Further Reductions



Code	Description	Clearance Wholesale	Ongoing Retail	Clearance Retail	Retail Margin
11346	Fever-Tree The Ultimate G&T Tasting Selection	£5.89	£14.99	£7.99	10%
12226	Flavoured Gin Selection	£3.69	£8.99	£4.99	10%
12228	Gordons Pink Gin and Strawberry Candle	£2.19	£5.99	£2.99	10%
12229	Booze Bombs Vodka Liqueurs	£2.21	£5.49	£2.99	10%
12231	The Flying Scotch Dram	£3.64	£9.99	£4.99	11%
12227	Premium Rum Selection	£3.69	£8.99	£4.99	10%

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Lymedale Park DEPOT: 'FREE' Brewdog FSDUs



We have 7 Brewdog branded FSDUs available from our Lymedale Park depot. These are **FREE OF CHARGE** and are available on a first come, first served basis.

Speak to BDM for details.

Booze Bar Summer Drinks Inspiration

The new Bargain Booze video has dropped!

Looking for some drinkspiration to kick off your summer?

Check out our new video and see the brand new additions to our drinks range.



Instore POS Kits - Reminder

In this periods POS Kit, you received a couple of wobblers with a QR code for consumers to scan and sign up to our weekly newsletter with all our latest deals on. Also there will be some rainbow themed hanging decorations with some of our lead products.

This is just a reminder to make sure that you've placed these around your store. If you haven't received these please contact Think Print on the POS hotline below:

01606780250 OR email **bestwayretailstores@thinkprint.co.uk**

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